



Royal South Australian Yacht Squadron  
**QUARTERLY MEMBERS MEETING**  
Held in the Squadron Dining Room – 24<sup>th</sup> September 2015

## DRAFT MINUTES

1. Apologies as per the Register
2. Bereavements – Marlene Tassicker, Mary Howie
  - One minutes silence was observed
3. Acceptance of the minutes of the Annual General Meeting held on 16<sup>th</sup> July 2015 and the Special General Meeting held on the 13<sup>th</sup> August 2015
  - Accept the minutes of the AGM, 16<sup>th</sup> July 2015: Received Commodore Rae Hunt, seconded Colin Doudy
  - Amendments to the minutes – none

Move to adopt the Minutes: Commodore Rae Hunt, seconded Peter Cooling – carried

Business arising:

- Kingsley Haskett asked about the Treasurer's report. The total cost of salaries last year?? Subscriptions are below \$40k. Why wasn't this pointed out? He asked about the loss of 75 members at the last meeting, has it been followed up as to what cost, which categories, how many are boat owner's? As well as the dollar value lost by the club?
- Commodore Hunt: Resigned members value \$33,700 but we had New members to the value of \$26,500 which is a loss of \$6,000 (as at 30<sup>th</sup> April 2015)
- Kingsley Haskett: which members did we lose as he assumed it was mainly Crew members.
- Rear Commodore Doudy: It's good that we keep check on the membership numbers. But the time of year makes a difference as some people resign after the subscriptions are due. The new sailing season usually brings in new members. We also had 10 new members from the recent Sailing Coaching Series.
- Kingsley Haskett: Over 65% lost new members. Greatest number of members are over 20yr members. Membership needs to be urgently addressed or the Club will wither.
- Ken Case: Does anyone follow up when members resign?
- Commodore Hunt: It is followed up at the time as they list a reason for resigning.

Accept the Minutes of the SGM, 13<sup>th</sup> August 2015: Received Commodore Rae Hunt, seconded Alan Duncan

Amendments to the minutes – none

Move to adopt the Minutes: Commodore Rae Hunt, seconded Colin Doudy – carried

## Business Arising:

- Phil Tassicker: One matter in the proposed Master Plan to join Stage 1&2 marina to the south bank. Personally has no desire move to the south bank. Saying the move would bring more use of the Clubhouse is not valid. During Twilight racing the parking would be horrendous. He's hope the move is not a given.
- Commodore Hunt: The Master Plan is not a given, it is a fluid report. There will be more consultation with the Members.
- Kingsley Haskett: First part- Discussion on the presentation of Bravo. He feels strongly that it was glossed over. The paper trail to this should be reported accurately, it's not in the minutes. Is there transgressions, it needs to be recorded.  
Second part: Talking of the shed – Bruce said the Council said no to it being on the boundary. Kingsley checked with the council who nothing and said it was Dept of Transport road.  
Third part: The shed position will take 20-30 carpark from the overflow carpark which was vital information not recorded.  
Fourth part: The number of votes on the night weren't announced therefore are not valid. The Minutes did not reflect the mood of the meeting. We need to change to a 60% majority of votes. Only 8% of the Club voted therefore a poor reflection for the Members.
- Commodore Hunt: All Members are notified and could have attended and voted. If you could give a written summary we will compare it to the Minutes.
- Peter Last: The Constitution is quite clear that only Members present can vote. If Kingsley doesn't like it he should campaign members for attendance. The matter of 60% is not valid as the Constitution states 50% for constitutional changes. As he (Peter) was present at the meeting he said it (the voting) was in order.
- Kingsley Haskett: Says the Constitution should be changed to have a better than 50% approval. According to the emails received the members assumed it was a done deal and they thought the shed was going ahead.
- Commodore Hunt: It has been discussed and addressed
- Peter Hansen: Was the cost of electricity supply included in the location of the shed on the boundary. Please clarify cost.
- Vice Commodore Roach: 80 amps are needed for the shed with supply and installation included in the cost.

## 4. Commodore's Report

- The slipway shed will begin in the near future once the commercial lease has been signed off by Bravo Sails and subject to planning approval through council.
- The Development Advisory Panel is assessing the remedial work which will best keep the slipway safe and operational during the planning of the proposed new slipway. The Management Committee believe it is important to keep the slipway operational until the new build begins.
- The proposed master plan is still open for comments which can be submitted to the General Manager for consideration of the management Committee.
- The Management Committee is in the final stages of reviewing the RSAYS Strategic Plan which should be available to members late October - early November for

perusal. Current and new policies are being reviewed to give a framework and guidelines for governance for the future.

- RSAYS has put in a bid to hold the 9er's National Titles in January 2017. The General Manger will give more detail in his report.
- It's good to see the club busy with members and friends enjoying various dinners and events held over the past few months. Some of the events held were the cruise/drive to St Kilda Boat Club, the Sailing Coaching Series and the traditional Flag Raising and Commodore's Dinner.
- Summer racing season is about to start along with the Twilight series. The Juniors will be sail training in dinghies. There will be cruising events as well as social events at the club the major event being Opening Day on Saturday 7<sup>th</sup> November.
- So there will be something for everyone. Credit is given to our hard working volunteers, committees and staff for their involvement.
- A Working Bee is scheduled for 18<sup>th</sup> October and the members help would be greatly appreciated. More details will be in the Ebulletin closer to the time.
- Move to receive the report – Commodore Rae Hunt, seconded David Borg
- Move to adopt the report – Commodore Rae Hunt, seconded David Borg – carried

## 5. General Manager's Report

- We have had good results in key areas.
- Anthea Cowell has approached the club in regard to a memorial for Past Commodore James Cowell. It is in the development stage with a contractor designing it. Members will be asked for comments when the draft is available.
- Six boats on chain moorings will be allocated marinas whilst other boats have been moved to temporary moorings to allow for the clearing of old chains and the bottom of the pool.
- Commercial lease update – as per the Special General Meeting for the Slipway Shed Project, lease arrangements and agreements will be completed soon. This will be a positive for the Club.
- Update of the Food & Beverage performance: after one off costs and restocking of non-consumables, up to the end of August, there's increased income of 135% in food sales. Better management of cost of goods sold, the kitchen has 8% better results, 56% reduction in kitchen wages, reduction in bar wages by 15%. All of which are good results reversing the negative flow of the past few months and a growth of income.
- Quietest in four months for function both internal and external but still have shown good results. We have had good feedback so we are confident that we are on the right track.
- We have several bookings for corporate events and weddings from January 2017. Christmas season should bring in more bookings as well.
- Management has authorised the installation of blinds for all year round protection in the SE BBQ area.
- We are quietly confident of success in our bid for the 9er's Nationals in January 2017. It is a fantastic opportunity for racing and the club overall.
- Maintenance – larger issues:
  - Replaced the cover plate on the etchell winch and the moving section is fixed.
  - Fenders have been replaced as required

- Pedestal light globes replaced – an ongoing process
- Walkway concrete and pile rollers fixed. F&G fenders and wailers replaced. Planks and gutter replacement. Remedial work on cradles has been done.
- Sail Coaching Series was very successful thanks to Nives Vincent, Helen Wilmer, the 8 skippers & boats (Blue Diamond, Arcadia, Quarante Deux, Liesl, Circe & Clockwork) and the 20 other volunteers.  
We would like to encourage more skippers and crew to be involved in the next series.  
We gained 10 new crew members and 20 nominations for twilight crew from the participants in the sailing coaching which is a fantastic result.
- We now have a burgee from Royal Nova Scotia Yacht Club which completes the set of "Royal" burgees. Thanks to David & Lorraine Borg for their efforts with the framing

Move that the report be received – Commodore Rae Hunt, seconded Barry Allison

- David Henshall asked: in a previous report it was mentioned about maintenance on the pontoons on the maintenance wharf. They need to be unshipped and brought ashore for maintenance. One or more are taking on water and will be an embarrassment if they sink.  
Congratulations on re-surfacing the checker plate at the etchell wharf. Note that the etchell slip is out of commission
- General Manager Andrew McDowell – we are aware of the maintenance wharf it's on the list for repair. The work is allocated to the contractor who is lifting the chains then will take the pontoons for maintenance. Also aware of the need to repair the etchell wedge. Development Advisory Panel and Management were advised by the Etchell Association, more information is needed for the repair.
- Kingsley Haskett: Going back through the minutes of Quarterly Meetings, maintenance of the pontoons has been spoken of over several years. A budget of \$100k, 14 years ago and there hasn't been any maintenance. The sub strait has rotted away and needs to be done urgently which is more urgent than a shed for a sail maker. Also where are we with solar and water harvesting?
- General Manager Andrew McDowell – Maintenance on the pontoon is on the action list to be done. The steel member has been reported for repair. In regard to solar we are still waiting on the second stage report. Our electricity is now charged in a lower bracket which gives us savings. We need to have it recalculated to see if solar is more beneficial compared to new charges. Rain water tanks were looked into and were found not to be of any great benefit.
- Kingsley Haskett: It was reported that there is a large cost of water. The area we have could have tanks on the boundaries to harvest all water to water the gardens and use in the slipway. Solar charges have changed and look like a real benefit to the club.

Move to adopt the report – Commodore Hunt, seconded John Deniet - carried

## 6. Treasurer's Report presented by the General Manager

RSAYS Inc report:

Finances to the end of July 2015,

Administration: year to date \$5484 loss

- 6% increase in administration income
- Main expense has been advertising
- Cleaning costs increase as it has changed from 1.5 days per week to 4 days per week
- Slight increase in legal fees through lease & employment issues
- Printing costs for the Squadron Quarterly and Year Bok have been offset by advertising income
- Electricity – increased usage and charge rates. Reduction in network costs will show in coming months

Maintenance \$15,755 loss

- Increase in maintenance costs through repairs and maintenance of infrastructure
- Norfolk pine tree removal costs

Marina \$20,381 profit

- Increase in rental income

Food & Beverage \$19,148 loss

- There are signs of consistent growth towards a profit through service promotion, staff changes and focus on quality
- It is being closely monitored to ensure it meets the goals to become profitable

Slipping \$7,223 Profit

- 30% increase in trade through Winter Discount offer

Committees \$6,981 loss

- Recent House & Social functions not reconciled yet

Net results has resulted in a profit year to date of \$19,765 (Loss \$45,207 compared to a last year loss \$25,442)

Move that the report be received – Commodore Hunt, seconded David Borg

- Peter Last: appreciates that the Treasurer has other commitments and it is not a criticism of his action, but they are complicated financial matters. In future could we have a power point presentation to assist in understanding them?
- Commodore Hunt: It will be addressed for the next meeting

Move to adopt the report – Marian Holden, seconded Roger Oaten – majority vote with one vote against

## 7. RSAYS Ltd Report

- Cash on hand \$2.757million
- Income \$541,349 credited to RSAYS Ltd
- Profit \$18,000
- Proposed Constitution update – the draft only details will be presented to the voting members around early December 2015 at the December Quarterly Members Meeting.

Move to receive the report – Commodore Hunt, seconded Colin Doudy

No questions were asked

Move to adopt the report – Commodore Hunt, seconded Colin Doudy – carried

## 8. RSAYS Foundation Report

- Donations from Members \$21,400
- \$15,000 allocated to Equipment fund
- \$1,200 to the Sports Development Fund
- \$5,200 to the General Facilities Fund

The Foundation has approved grants for two worthwhile projects:

- Purchase of VHF handheld radios for Dis-Able Sailing
- \$5,000 for the purchase of new sails for the Junior's pacer boats

From July this year the ASF has started to charge a small administration fee for the handling of tax free donation. For some donors the tax free benefit is of no benefit to them. Therefore the Foundation and the Squadron are looking for ways of avoiding the administration fee for these donations.

Move to receive the report – Chairman Chris Mandalov, seconded Kingley Haskett

No questions were asked

Move to adopt the report – Peter Cooling, seconded David Borg – carried

## 9. General Business

- Philip Colebatch: Membership is a worry for all organisations. Recently tested a golf club by asking about membership and was given a lot information. They didn't ask for his name or any details. It was the same at the CYC. Do we have a waiting list? Would like an answer at the next Quarterly meeting whether we follow up every membership enquiry.
- Commodore Hunt – The Management Committee and the General Manger will follow it up
- Philip Colebatch met Vivien Cauchi who had returned her father's trophies 1952 Hobart Prize to RSAYS. He felt we should send a personal letter of thanks to her. Also anyone with a boat invite her to join then for Opening Day
- David Borg – Vivien is a personal friend and acknowledges she sent the trophies but doesn't want any recognition or presentation for them. She is happy to be an active member of the club. She recently brought her sisters here to see the trophies
- Commodore Hunt will forward a letter of thanks to her
- David Henshall – there are mixed signals as to the development of the Stage 5 marina. Are we going ahead with it and what priority is it at? Bearing in mind that it will bring in more boats and members and also more use of the bar
- Commodore Hunt – the priority is for the slipway. In regard to Stage 5 there hasn't been enough enquiries to justify building it at present. Money is tight and people aren't buying marinas
- David Henshall – the report says we have 90% occupancy. Doesn't understand why it is a low priority as we have talked about spending a large amount of money on the slipway when the marina will earn money

- Keith Hancock – When he was treasurer he did analysis of Stage 5. On the assumption of the possible net value of \$400,000, occupancy is essential or the benefit disappears. We need to be confident of occupancy before it is built.
- Commodore Hunt – we will keep it on the agenda and monitor occupancy
- Peter Last – the image of the burgee as a straight burgee was on the letterhead as early as 1960. It was Cambridge blue and now it is Oxford blue. Now the image presented was not discussed with the members is squiggly. He understands that we want to present a corporate image but it's not necessary for us. We need an image of stability for a long time to come. If any there are any further changes please present them to a meeting before implementing them.
- Peter Vincent – In regard to the RSAYS No. 1 Rig. As he has served for our country can his medals or ribbons be worn with it? If it's not known could it please be investigated
- Commodore Hunt – It's not known so it will be investigated
- Peter Hansen – On a lighter note – Loyalty Points. He supports the club to procure points and has 900. How can the points be used. How many are needed to “cash in”?
- General Manager – 900 points equals \$9.00 to spend
- Robert Henshall – The No. 1 Rig we wear for Opening Day has a black tie to honour Lord Nelson. We have a picture of the Queen but no pictures of Lord Nelson. He has bought one to present to the Club tonight.
- Commodore Hunt – Thanks were given to Robert on behalf of the Club

Applause from the floor

- Ken Case – with 900 points you can get 9 bread rolls with butter
- Roger Oaten – The wreck buoy that disappeared from over the Norma Wreck was replaced when Lisa Bettcher was working here. It disappeared again last year and is proud to announce that it is once again in position. Offers a vote of thanks to Kingsley Haskett for the refurbishment and re-positioning the buoy. It's an asset to the racing season.

Applause from the floor

- Kingsley Haskett – Peter Ewen helped and he commented that it should stay put this time. It has a safe work load of 100 tonne and no weak points. Please report if anyone sees anything amiss.

Meeting Closed at 9.28pm