



ANNUAL GENERAL MEETING

**Held Thursday, 17th July 2014,
RSAYS Dinghy Shed, at 8pm**

MINUTES

1. **Attended by:** Commodore Peter Cooling, 62 Voting Members & 17 Non-Voting members or Guests

2. **Apologies** – as noted in apologies section of attendance register

3. **Bereavements** – Donald Haselgrove, Norm Butcher & Ruth Adams
One minute's silence was observed.

4. Adoption of Minutes

4.1. Quarterly Meeting of Members held on Thursday 27th March, 2014
Moved to receive the minutes by Kevin Kelly, seconded David Borg - carried

4.2. Business arising from the minutes

Peter Hansen

- In reference to astronomical cost increase in electricity & utilities, has asked that electricity use be monitored on marina pedestals and user pays.

Minutes adopted by Phil Stump, seconded Peter Last - carried

5. Commodore's Report

- First year as Commodore has had many extraordinary events
- Jimmy's bar & the Dinghy shed are being utilised whilst the upstairs section of the Clubhouse has been demolished then being re-built
- The Clubhouse rebuild is on time & on budget contrary to rumours
- New General Manager Andrew McDowell is making very positive contributions to the Squadron
- The council rate issue with Port Adelaide Enfield Council has been resolved with a good result for RSAYS
- Declining membership numbers are a concern. An 8% drop over the last five years. Management & staff are aware of the situation and continue to be proactive to promote the club to prospective new members and offer a high level of service to existing members
- Revised pricing structure and promotion has improved the usage of the slip facility after a drop in 2013/14
- Members will be kept informed of the progress of the engineering viability and costing for a vertical lift in the slipway
- Maritime Constructions will re-dredge our channel and make good on any damage whilst their boats were at RSAYS, when they finish dredging in the river in August 2014
- B&C T-head has been repaired by Maritime Constructions, who will also repair F&G T-head as soon as possible

- The late financial reports in the last financial year, has been unacceptable. The General Manager has put processes in place to ensure reporting is available when required
- The dust issues from Flinders Ports, has been improved by bitumen being laid. The staff will monitor the situation

On the positive side

- There is a revived vibe and enthusiasm around the Squadron that makes this club special to all of us
- Marinas have returned to almost 100% occupancy – thanks to the General Manager & staff for their commitment
- Roger Oaten will again prepare the Year Book with distribution in early September. This year, all member's boats will be listed
- We had a very successful racing season with congratulations to all who competed.
- There has held some great social events - wine tastings, Yachty Hot Shots, 20 Year members Dinner and Dancing with the Sailors
- The Cruising season also provided some great events – cruises to the Quarantine Station, St Kilda Boat Club, Garden Island as well as the City of Adelaide Flotilla & dinner and Movie Dinner night “The Story of the Nautilus”
- Squadron Quarterly magazines never fail to give bumper issues of interesting reading and pictures
- The Working Bee achieved good results which saved the expense of outside contractors – thanks to those involved
- Thanks are given to all Committee Members and helpers through their efforts keep the Squadron an active vibrant place to enjoy our boating passion
- The RSAYS Ltd report has been omitted from this meeting and will be presented at the RSAYS Ltd AGM to be held 14th August 2014

Commodore's report received: Phil Stump, seconded Ray Hampson - carried

Adoption of the Commodore's, 2013-14 Annual Report by Alan Down, seconded John Deniet - carried

6. General Managers Report

- Has been 9 months since being appointed
- A lot has been achieved including fixing some long outstanding issues
- Maintenance is on ongoing process where issues are actively addressed including: major water leaks repaired, painting the north bank ablution block, test and tag program, repairs in the Clubhouse, assisting in the Clubhouse renovations
- Slipway has had remedial jobs on cradles, rails and rollers. Derailments have been rectified for the time being. The winch cable has had preventative maintenance.
- Maritime Constructions is making brackets for F&G T-head as a cost effective repair. Delays in completing the job through Maritime not having finished their current job to start at RSAYS
- Negotiating a new motor for the Tender Boat through Webb Marine sponsorship
- Chain moorings – 11 boats still on chains, 2 and 4 years inspections are to be kept up to date.

- Council rates issue – the decision handed down has been a substantial win for marina owners. All dry and wet berths are to be rated as part of the Club which is a much fairer calculations for all concerned
- Expired Berth License Agreement owners have been given a letter of offer for the balance of 399year lease
- Substantial turn around for new business with the sale or transfer of 13 marinas compared to 3 last year. 40 new lease agreements compared to 20 last year
- New sponsorship program which retains some current and a few new with further development of sponsorship and support
- Food & Beverage are operating out of Jimmy's Bar which has been well received by members during renovations to upstairs. Preparation is being made for the opening of the new facilities with a new function package, member benefits and discount package
- Jimmy's will continue to be available as a function area after the new restaurant is open
- Promotions have included: Winter discount rates for slipping, hardstand discount rates for new members for the 1st year and boat launching deal for members with offsite boats
- Good feedback has been received for: Ebulletin, posters, and Squadron Quarterly Ebook which had 1400 readers since listing.
- Working on a new look Squadron Quarterly magazine
- Yachting Australia – boat deal and training package give RSAYS the use of their 6m boat free of charge for powerboat training
- A strategic plan for the long term goals of the Club and map out the desired goals for the Club will give the Club the confidence to move forward

7. Clubhouse Redevelopment update & entrance proposal

- Not over budget and have not used up contingency funds, a good result so far
- Safety audits have been performed on the electricity after concerns over water leaks – no risk so given the all clear
- Extreme weather policy is in place for staff to manage risk factors, especially in the food & beverage area
- Extra lighting has been installed at the building entrance and car park
- Building finish date is the end of October and is still on time
- Proposal for the new entrance will have the 'wow' factor, also an upgrade to office and stairs
- Reception area to be more inviting to members and guests
- New driveway to entrance area
- RSAYS Ltd approved cost will be \$199k with contingency of \$12k included and has asked for the support of the RSAYS Inc members

Move to receive report Peter last, seconded Patrick Hill – carried

- Richard Smith asked if the \$199k was in addition the Clubhouse \$1.6million?
- Yes, it's an extra project
- David Henshall commented that having divers inspect chain moorings is a waste of money as divers cannot check properly to prevent chains breaking away
- Peter Hansen commented on the General Manager's strategic plan for the Club and asked for proactivity to plan for the long term. He has

- childhood memories of looking over the sandbank instead of the containers we look at now, plant a row of trees to block them out. Also the Junior Clubrooms are in a sad state of disrepair and needs to be looked at
- Peter Last thanked the General Manager for his report and asked if the new trophy cabinet was part of the new building project.
 - Commodore Cooling replied – yes as it will make an impressive entrance upstairs.
 - Commodore Cooling also commented that the Juniors are out of the way of the clubhouse and it's time they were acknowledged

Move to adopt the report Robert Henshall, seconded Ray Hampson - carried

8. Treasurer's Report – Ian McDonald

8.1. Adoption of RSAYS Inc Financial Report for the year ended 30/4/2014

- 2013/2014 Financial Reports were distributed to all members either electronically or by post for those without email
- RSAYS Inc bottom line loss \$18k which is less than last year's \$30k
- Loss came after \$176k rent was paid to RSAYS Ltd our landlord. Ltd invests this money for the club
- Admin expenses reduced by \$18k
- Maintenance increased by \$5k
- Marina improved by \$6k
- Food & Beverage loss \$5k
- Staff restructuring one year ago
- Increased activity has caused increased overtime costs
- Administration \$45k one off cost through redundancies and employment of new general manager
- Expenses have reduced this year
- Income has dropped through the clubhouse redevelopment
- Expecting improved food & beverage trade after redevelopment
- Combined cash balance Inc & Ltd \$3.5million but will drop after redevelopment
- Members debtors at end of April less than 9 months outstanding \$91k. Detailed list is being actively followed up
- Debt written off \$11k

Move that report be received Ian McDonald, seconded Mal Mead

- Jeff Hunt – evident that income from marinas, interest and membership then Food & Beverage loss that marina owners fund the club. What is the actual total cost for salaries per year?
- Ian McDonald – see page 5 of Financial Report for the costs, \$491k 2013 & \$490k 2014
- John Phillips – Thank you for an easy to read report this year. Rates and taxes were up by 50%
- Ian McDonald – That was related to council rates which under the old system went up significantly. The new arrangement will see the Club and owners save around \$20k, a benefit the Club will pass onto to Members
- Kingsley Haskett – With the cost of maintaining marinas and pontoons, is there a contingency plan to replace Stage 1&2? We need to look after our marinas our major asset
- Commodore Peter Cooling – Management Committee is looking at a maintenance program through maritime Constructions and will report back to the members when more details is available

- Julie James – Could it be amended in the annual report that the increase for live aboard fee 8% is actually 19%
 - Ian McDonald – Will take that on board
- Move to adopt report Ian McDonald, seconded John Deniet – carried

9. Election of Committees.

9.1. Election of Flag Officers & Management Committee

Commodore	Peter Cooling
Vice Commodore	Rae Hunt
Rear Commodore	Bruce Roach
Treasurer	Ian McDonald
Committee Members	Helen Moody, Geoff Wallbridge, Colin Doudy

- No ballot was held and the nominees are declared elected

9.2. House and Social Committee

Andrea Mead and co-opted committee –
Bill May, Gaye Fischer, Noelene Cooling, Jill Roach, Heather McDonald,
Jamie Albrecht, and Deirdre Schahinger

- No ballot was held and the nominees are declared elected

9.3. Cruising Committee

Kingsley Haskett, Phil Stump, Steve Beaufoy, Michael Rossiter, and
Alan O'Donnell

- No ballot was held and the nominees are declared elected

9.4. Junior Development Committee

Debbie Frisby, Marc Kovacic, Matt Keith, Mitch Mead and co-opted
member Keith Teagle

- No ballot was held and the nominees are declared elected

9.5. Racing Committee

Roger Oaten, Chris Mandalov, Iain MacDougall, Chris Pratt,
Andrew Waterman, Steve Martin, Bob Schahinger, Nives Vincent and
Co-opted members Lloyd Cushway and Helen Willmer

This committee was elected at the Racing Skippers and Crews Meeting on
16th May 2014

10. RSAYS Foundation Report – Patron Christine Henshall

- Established in 2006 with 6 Trustees, to receive monies, promote and support the objectives of the Squadron
- Approved through Australian Sports Foundation for tax deductible donations
- Once a year an invitation is sent to Members for donations

Seamanship and Fellowship

- Some of the grants from the Foundation has been an outboard motor for the Junior's Rescue Boat and support for the Women's Keel Boat Regatta
- All members are encouraged to donate or leave a Bequest
- Forms are available through the RSAYS website or the Squadron office
- An annual function is held at Waverley House
- Sincere thanks to the outgoing Trustees
- Current Trustees – Roger Dunn, Fay Duncan, Liza Reynolds, Bob Hogarth, Roger & Marion Holden, David Borg and Gill Baker as secretary

Move to receive report Christine Henshall, seconded Richard Colebatch

Move to accept new Trustees Christine Henshall, seconded Richard Colebatch – carried

Move to adopt report Christine Henshall, seconded Kingsley Haskett - carried

11. Proposal to nominate – Richard A. Smith for “Life Membership”

RSAYS Constitution 4.12: Life Membership may be conferred on any person who has rendered the Squadron valuable Services.

Peter White presented an outline of Richard's achievements to benefit the Club.

Starting as a junior member in 1957, throughout time he also crewed on many vessels, eventually he became Commodore in 1995.

Richard has been involved in RSAYS in many ways which has included but not limited to the Outer Harbor Committee, marina development, upgrades to the clubrooms and property facilities.

Richard's commitment and involvement has been done quietly and with determination thus making him worthy of being accepted as a Life Member.

Motion to accept Peter White, seconded Peter Last

Scrutineers Heather McDonald and Jill Roach counted the votes, done as a show of hands:

- A unanimous vote was carried by 62 voting members
- 0 against

Richard Smith gave a reply to his nomination, saying it was a fantastic honour. A lot of things have been achieved and the club is in a position to be able to go forward and achieve more for the Squadron. Thanks for the member support and to the other Life Members who have supported the club in their own way.

12. General Business

- Julian Murray endorses Davis Henshall who said it would be futile to get a diver (for the chain moorings), which would only be good to find broken moorings. We need an inspection programme with an expert. We also need a truckload of soil on the top lawns as they are looking untidy.
- Commodore Peter Cooling replied that we are looking into the chain mooring situation and that the lawn will be dealt with as the building works finish.
- Peter Last – point of order, the Commodore's report eludes that Ltd have Inc endorse the expense for the new entrance. Vote was not taken so it has to be done at the next meeting.
- Treasurer Ian McDonald replied that there is a technical approval from Ltd and wanted to know that Inc are comfortable with the idea of the expense for the entrance and support has been received from Inc.

- Michael Rossiter would like to bring attention the sad state of the trolleys and would they be replaced as not to look untidy next to the new building?
- Commodore Peter Cooling replied that we are looking into it and if anyone knows of a commercial supplier to let the General Manager know.
- Jeff Hunt has an objection to the new membership cards as he is listed as a spouse and not a Family member. Also at the 20yr dinner he was listed as on 7.5 years of service when he has been at the club for around 30 years.
- Peter Hansen asked about “broken memberships” could it be discussed at some time?
- Lisa Bettcher – Do we have a Life Member’s Board, an honour board for all life members as per other clubs?
- Commodore Peter Cooling will look into the inclusion of an Honour Board as part of the new clubhouse
- Peter Last commented the first Life member was Henry Bunday. The only way to document them is to go through old records.
- Commodore Peter Cooling then acknowledged Jimmy Howell – Life member, and thanked him for making the effort to be at the meeting tonight

13. Close of meeting at 9.54pm