



Royal South Australian Yacht Squadron
QUARTERLY MEMBERS MEETING
Held in the Squadron Dining Room
8pm on Thursday, 31st March 2016

DRAFT MINUTES until accepted at AGM July 2016

Attended by:

Commodore Rae Hunt, plus 51 Voting Members and 13 Non-voting Members/Guests

Apologies:

As recorded in the register

Bereavements: None

Minutes for previous meeting held 3rd December 2015

Minutes received Commodore Rae Hunt, seconded Peter Hansen – carried

Amendments to minutes - none

Business arising from the minutes – none

Minutes adopted Commodore Rae Hunt, seconded Trevor Manoel – carried

Commodore's Report – presented by Commodore Rae Hunt

An overview of the past few months activity:

1. Welcome to the first meeting for 2016
2. Congratulations to Enchantress and crew on other vessels who sailed the Sydney to Hobart Race
3. Recent events – Adelaide to Port Lincoln Race, King of the Gulf which were good racing and social events
4. Chain moorings were laid for the last three boats on chains at the northern end of the pool
5. Slipway rails will have old rails removed and new rails laid. The cost is within budget and should be completed at the end of April
6. Slipway shed ground work has commenced and the shed should be completed in a timely manner
7. A number of projects have been completed or started: New heater installed in Jimmy's Bar, pontoon repairs have started and Quarterdeck deck replacement is underway
8. At the last quarterly meeting the Strategic Plan was released and constructive feedback was received from members. The Board will now look towards further consultation required before implementation.
9. Easter Regatta at Port Vincent was a great success and included CYC and St Kilda Clubs. Thanks to the House & Social Committee, Roger Oaten and the racing support team for their efforts.
10. There was a medical emergency resulting in a medi-evac. One of our members suffered a stroke and thanks to the medical support from the crews of Taniwha and Miss Robyn for their expertise in handling the situation. We wish her all the best on her road to recovery. Management have put in place to assist members affected by extra ordinary traumatic events.

Move that the Commodore's Report be received Commodore Rae Hunt, seconded Ray Hampson

Questions arising from the Commodore's Report:

- None

Move that the Commodore's report be adopted by Commodore Rae Hunt, seconded Arthur Vandebroek – carried

General Manager's Report

1. The Management team are working hard to further strengthen the Club through ongoing projects
2. The SE Pontoon has been removed for repair and will be re-installed in the next 2 weeks. We are confident the repair will extend the life of the pontoon.
3. Slipway rails will be replaced and may give increased capacity. This will be an economical repair will give more years of use to the slipway. Whilst the slip is out of action there is an opportunity for a few boats to be on the slip for 3-4 weeks for a discount rate.
4. Jimmy's Bar now has a gas heater for winter comfort
5. Quarterdeck repairs will start early May with the deck being replaced with composite decking
6. The 9 Nationals Bid by RSAYS has been successful. It will be a big event that will lift the club's profile.
7. We now have reciprocal rights with Royal New Zealand Yacht Club which makes 5 out of 6 Royal Club having reciprocal rights with us. The list of reciprocal clubs is on the website
8. The tall ships are visiting later in the year. Tenacious the largest operating tall ship in the world will be hosted by RSAYS. We will have events at RSAYS around 21st October and will have access to the passenger terminal thanks to the generosity of Flinders Ports.
9. SE BBQ area has new blinds and the lighters on the BBQ's have been fixed.
10. Maintenance
 - a. helping with pontoon repair
 - b. Docking wheel replacement on H Row
 - c. Tractor repairs
 - d. Re-installed TV in Jimmy's Bar
 - e. Stage1&2 finger repairs – ongoing
 - f. Remedial work on slip cradles
 - g. Stage 3&4 repairs
11. New sign on the boundary to advertise Club events is almost ready for installation with lighting
12. Food & Beverage have produced good results with a substantial profit.
13. Security Issue during external events. New signage and bollards to cordon off marina access should minimise any future issues.
14. Ebulletin will list upcoming functions and events. Committees need to book in advance to ensure their date preference.

The General Manager requested that the Commodore move that his report to be received
Move that the General Manager's Report be received Commodore Rae Hunt, seconded Steve Kennedy

Comments arising from the General Manager's Report:

- Patrick Hill – thanks for the positive report and could we get rid of the cents on the financials to make them easier to read.
- Colin Fraser – Do we have an approximate budget for the slip repairs?
- GM Andrew McDowell – Infrastructure cost \$25,000 and installation cost approx \$30,000
- Colin Fraser – The members should be pleased with that price. Concern for the hygiene of the men's bathroom and maybe the women's is as bad. Next year's budget should include a refurbishment of them.
- GM Andrew McDowell – we have new cleaners starting on Monday as the previous cleaners were not doing a good job. So it should be up to standard soon.
- Ray Hampson – He has pressured washed the bathrooms but it didn't help so maybe time to replace tiles.
Also he observed how quiet the slip yard has been, we need to remain competitive.
- GM Andrew McDowell – A week or two have been quiet but the rest is on par with this time last year. It's starting to pick up now. Once repairs are done we can advertise again.
- Peter Hansen – How much Useable Advance wasn't used by members last year? Where is it in the budget or is it in general revenue?
- GM Andrew McDowell – Unused UA goes back to Food & Beverage, around \$20,000 each year. Members will be reminded to use it before 30 April.
- Peter Vincent – If UA is put as profit for Food & Beverage then it is inflated
- GM Andrew McDowell – it is only a book entry for the end of year report
- Kingsley Haskett – The buoyancy pontoon on the north ramp is tilting. Steel structure is largely rusted away. What plan is there to fix it?
- GM Andrew McDowell – That needs investigating as Maritime was in to do the work and they said the job was sound and was not aware of the listing.

- Kingsley Haskett – The list is increasing and is twisting. The walkway ramp may also need replacing.
- GM Andrew McDowell – will put it on the Action List for DAP committee
- Kingsley Haskett – Is there a breakdown for the food & beverage figures for internal and external events? Most events on the weekend displace members. What is the profit this season?
- Treasurer Ian McDonald – For the current financial year every club event has been break even for members. Profit is from external events
- Peter Hansen – had dinner here with a friend and the wine was served hot. Please investigate wine storage and maybe a wine fridge is needed to store it properly

Move to adopt the General Manager's report Commodore Rae Hunt, seconded Alan O'Donnell – carried

Treasurer's Report:

1. RSAYS Inc – displayed on screen
 2. End of January \$10,000 loss
 3. Last year \$120,000 profit due to fuel tax credit
 4. Administration has additional advertising costs and additional employee costs due to annual leave use.
 5. Maintenance was \$29,000 higher as more maintenance work is done, with more materials used
 6. Marina and slipping costs are the same as last year
 7. \$59,000 improvement in Food & Beverage with consistent trend for profit
 8. Bottom line is \$10,000 loss
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1. RSAYS Ltd had no significant changes
 2. The drop in interest rates has lessened the income
 3. Depreciation has increased through building refurbishment
 4. The bottom line is a bit less than last year after removal of depreciation
 5. Current assets are \$3.3 million
 6. Cash \$2.2 million

Move to receive the Treasurer's Report, Commodore Rae Hunt, seconded Helen Prisk

Questions arising from the Treasurer's Report:

- David Lowe – can we have printed reports for the next meeting to make it easier to read

Move to adopt the Treasurer's Report Commodore Rae Hunt, seconded David Borg – carried

Ratification of 2016/17 Membership Subscriptions

Category	Option 1				Option 2			
	Fee	House Allowance	Total	Fee % Change	Fee	House Allowance	Total	Fee % Change
Absent	181	0	181	205	181	0	181	2.5
Associate	369	100	469	-23.4	390	150	540	-19
Concession	137	0	137	2.5	137	0	137	2.5
Country	369	0	369	9.2	346	0	346	2.5
Country Family	479	0	479	9.3	449	0	449	2.5
Crew	369	100	469	16.4	390	0	390	23
Family	1164	300	1464	2.4	1165	150	1315	2.5
Intermediate	329	0	329	28.5	262	0	262	2.5
Junior	85	0	85	26.8	70	0	70	5
Senior	895	20	1095	2.0	899	150	1049	2.5

Note: House Allowance previously known as Useable Advance

A motion to be moved vote for Option 1 or Option 2 as outlined above

The floor was opened for discussion:

- Keith Hancock – what are the relative merits of each option?
- Treasurer Ian McDonald – it was outlined in the discussion paper. Both are roughly based on CPI and try to balance some of the categories. We need the increase to ensure revenue, to achieve the bottom line.

- Kingsley Haskett – 40 and 50 year Members have not been mentioned
- Treasurer Ian McDonald – no change to their category
- Kingsley Haskett – There's no mention of Life, 40, 50, 60 Year members. Are they deleted?
- Treasurer Ian McDonald – There is no change to them as per the Constitution
- Kingsley Haskett – Do the members have a choice to go below the minimum 2.5% increase?
- Treasurer Ian McDonald – last year we offered no increase but the members were more comfortable with an increase in-line with CPI
- Kingsley Haskett – Can members vote for a lesser percentage?
- Treasurer Ian McDonald – A member can move a motion to do so. Keeping in mind we will not achieve the bottom line
- Keith Hancock – We don't have a view from the Management Committee as to which option. Option 1 does achieve relativity in membership. He does not support the rate at CPI as the Squadron would go backwards.
- Treasurer Ian McDonald – Option 1 is a bit of a move up for Crew Fees, members have considered the need for change. Option 2 has a small change to Associate and Crew with the rest relatively the same. Members are to determine whether to weight crew members or not.
- Chris Mandalov – Concerned about the increase in Crew membership fees at 48% Option 1 and 23% Option 2. Need to factor in the Squadron's subsidised Twilight and Sunday racing. With the increase there will be a push back and it's not good for the Squadron. Would like to see a reduction in the increase for Crew membership fees.
- Peter Hansen – Unlike Crew the Associates have a vote.
- Commodore Rae Hunt – Associate don't have voting rights.
- David Henshall – Commends the effort to bring Associate and Crew closer together but it needs to be right.
- Kingsley Haskett – Addressed the treasurer – How many fully paid Voting, Associate & Crew Members do we have?
- GM Andrew McDowell – replied Approx 460 Voting, 40 Associate and 253 Crew
- Kingsley Haskett – As associate number is smaller then it's equitable to bring down to Crew fee to make it balance out.

Keith Hancock – Moved the motion to adopt Option 1 but open to amend the proposal – seconded Steve Kennedy

- John Johnson – Why has the house account doubled?
- Commodore Rae Hunt – The rational was that those who use it, use it quickly so they will have more available.
- Peter Hansen – Intermediate has voting rights but less than Crew or Associate
- Commodore Rae Hunt – Nothing has changed. Intermediate is the transition to Senior membership

Scrutineers appointed: Lorraine Borg & Graham Kilgariff

Alan O'Donnell – Proposed that the motion be put, seconded John Phillips

Vote for the motion be put

- For – unanimous
- Against – nil

Motion to adopt Option 1

- For – nil
- Against – unanimous

Motion to adopt Option 2, Keith Hancock, seconded Colin Fraser

- For – accepted 28
- Against – 21
- Abstained – 2

Option 2 as per the Agenda has been accepted for the Subscriptions for RSAYS 2016/17 Season

- Jeff Hunt – regarding the discussion paper, the item “Launching Permit” previously only Senior members, now Crew members can launch!
- Commodore Rae Hunt – On notice as we are discussing fees at present.

RSAYS LTD Report:

- Some changes to the directors for RSAYS Ltd after Robert Henshall retired, as per RSAYS Ltd Constitution 28.1.1 - two new directors are Chris Riggs and Bob Hogarth have been appointed.
- Continuing work on the draft Constitution

Move to receive the RSAYS Ltd Report Commodore Rae Hunt, seconded Arthur Vandebroek – carried

- Kingsley Haskett – In regards to the proposed new Constitution, the management Committee was only empowered to investigate not sanction a new constitution. It was never voted by the members with only the possibility of Inc & Ltd merging. Why is this necessary? Most who have been around for years advised not to go down this lane. He doesn't think a change to the change to Ltd Constitution is of any benefit as members have no say at their meetings. Directors can direct members at any time, he finds this totally distasteful and should be stopped without spending any more money on it. It could go on forever. Members being able to vote, is fundamental to the Club. We are an incorporated body since inception and there is no advantage to change. There may be an advantage to management but not to members. At the meeting in the dinghy shed the question was asked about a democratic vote to continue but it won't if you elect a director
- Commodore Rae Hunt – taken on notice. It will come back to the members and it's not fate accompli, there is a whole range of reasons why it was started and will be discussed later.
- Arthur Vandebroek – Can there be a time factor on what Kingsley has asked and sooner rather than later?
- Commodore Rae Hunt – It may be discussed at the Ltd AGM

Move to adopt the RSAYS Ltd Report Commodore Rae Hunt, seconded David Borg – carried

RSAYS Foundation Report:

Presented by Chairman Chris Mandalov

- Report displayed on screen
- We encourage members to propose projects for the Foundation
- Trustees are considering the request for support for the funding the decking replacement
- Introduction of an alternative donation system to avoid the charges by Australian Sports Foundation for donations that don't need a tax deduction
- Annual Giving Letter to be sent out closer to the opening of the new season
- Sports Development Fund \$13,568.01
- Equipment Fund \$6,350.66
- General Facilities Fund \$39,212.00

Move to receive RSAYS Foundation Report Chris Mandalov, seconded John Deniet - carried

- David Henshall – Why not send the letter before June to offset tax benefit?
- Chairman Chris Mandalov – we chose to defer to a later date but if it's not beneficial then we will change.

Move to adopt RSAYS Foundation Report Chairman Chris Mandalov, seconded John Deniet – carried

Election of Management Committee Member:

- Nominated Committee Member Steve Beaufoy
- Steve is nominated to fill a temporary vacancy after Geoff Wallbridge retired from the Management Committee

Move the motion to accept Steve Beaufoy, Commodore Rae Hunt, seconded Steve Kennedy – carried

- Kingsley Haskett asked for Steve to give a brief description of himself
- Steve Beaufoy declined

General Business:

- Julian Murray – It would be timely while the slip is under repair to give attention to the traverse rails as they now jam. Any leftover rails could be used to replace them. Also Cradle 2 has rusted through and collapsed. You could probably do away with it but save the wheels and scrap the rest. Then rebuild No 3 Cradle as it is most popular and it needs urgent attention.
- Colin Fraser – Is there any movement for a children's play area? He suggests we look into it. Foundation is financing the quarterdeck, could we look at extending it as we need more area. Also could we have printed copies of financials before the meeting?
- Commodore Rae Hunt – we will have copies in the future. The children's play area will be looked into as we want to be more family friendly

- Arthur Vandebroek – In regard to the playground system, isn't it an insurance issue? There are problems on the north bank with nails sticking out of the buffer zone. It needs to be fixed urgently, on row A, B & E
- Commodore Rae Hunt – if there are any other issues, bring it to the attention of the General Manager
- John Phillips – The playground was investigated during Annie Roger's term as Commodore and it needs to be compliant
- Ray Hampson – Lodged a complaint at being charged \$1 for a bread roll. On Saturday we don't need silver service. Why don't we have fresh fish and chips, with free rolls and chips at a cheaper price? Why can't the unspent UA be rolled over into the next year?
- Commodore Rae Hunt – on notice and will look into it
- Kingsley Haskett – It was raised earlier about launching permits. You must be a Family or Senior member to have a boat in the pool and on the register therefore it doesn't comply and must be scrapped.
 Traverse wheels in the middle to take the load need to increase in strength to take the load. Use urethane wheels and guide wheels to do away with rails. We should extend the traverse pit to be extended straight through at single width.
 Black point moorings – now 3 large. One straight out from Pat Hill's and others southerly direction from Pat's. They will take vessels up to 16 tonne. For full details see Kingsley.
 He thanked the members of the Cruising committee, Steve Kennedy for materials and Zane Lamont who spliced every line assisted by Michael Rossiter.
- Steve Kennedy – agrees with poly wheels. Also is the slipping special only for members?
- Commodore Rae Hunt – Open to all
- Colin Fraser – 12 months ago it was suggested to refurbish the dinghy shed floor to resurface the same as Jimmy's bar.
- Commodore Rae Hunt – it will be looked at as part of the Jimmy's Bar refurbishment
- David Lowe – If we try to raise revenue through members without losing members, then we will go backwards. We should do fund raisings ie raffle a yacht. We have to be careful we don't "kill the goose"
- Bob Lawson – He has been around a long time. The speed sign is 15 but no one adheres to the speed limit. Two boys were seen to be racing down the road. No one takes notice of any of the signs. Also people don't lift the lids to the bins and there is mess left around and some don't clean up after using the north bank bathroom
- Commodore Rae Hunt – we will look into it
- David Henshall – What percentage of marinas are full.
- Commodore Rae Hunt – 95%
- David Henshall - The time has come to build a new marina and put "bums on seats"

Commodore Rae Hunt closed the meeting at 10.02pm